Phone: (770) 427-0735 Tracking: 20160/12129722v1

AGREEMENT FORM FOR **NON-CANDIDATE/ISSUE ADVERTISEMENTS**

Station and Location: Date:						
WERQ - FM F	Radio Baltimore	07/12/2016				
I, Alex Natha		graviti introduc	tanh magain a	nes nes con e		
do hereby req	uest station tim	e concerning th	ne following issu	ıe:		
Port Covingtor	n					
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks	
	S	EE ATT	ACHE			
Date of First Bro	oadcast: 07/13/2	016	Date of Last Bro	adcast: 07/19/2	016	
Total Cha	rges: \$****	***3,782.50 NE	T			
This broadcas	st time will be us	Sagam sed by:	ore Developme	ent		

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Phone: (770) 427-0735 Tracking: 20160712129722v1

THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT "COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE." FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax-code, federal gun control or any federal legislation).

	or in part) communicate "a message tter of national importance?" ☑ No
For programming that "communicates a menational importance," list the name of the lerefers to, the offices being sought, the date which the communication refers (if applicable)	gally qualified candidate(s) the programming (s) of the election(s) and/or the issue to
Control of the second of the s	ywiz postana masta
I represent that the payment for the above oby (name and address):	described broadcast time has been furnished
TACHED	TA 338
and you are authorized to announce the tim (hereinafter referred to as the "sponsor").	ne as paid for by such person or entity
List the chief executive officers or members directors below (or attach separately):	of the executive committee or the board of
	Total Charges protection to

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

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Phone: (770) 427-0735 Tracking: 20160712129722v1

THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL **IMPORTANCE**"

I represent that the payment for the above described broadcast time has been furnished by (name and address):

SAGAMORE DEVELOPMENT 1000 KEY HIGHWAY EAST BALTIMORE, MD 21230

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Kevin Plank, CEO



Tracking: 20160712129722v1

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts. TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR) 07/12/2016 Signature Date TO BE SIGNED BY STATION REPRESENTATIVE ☐ Accepted in Part ☐ Rejected

Tracking: 20160712129722v1

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any **Political Matter of National Importance**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

Date of First Broadcast: 07/13/2016

Date of Last Broadcast: 07/19/2016

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

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Jul 12, 16

CONT#

29912838 Mod# Ver# 1 (Last =)

REP

CHRISTAL RADIO

TO

WERQ-FM (Baltimore, MD)

FΜ

PATRICK MCGEE

OFF

PHILADELPHIA

AGY

CANAL PARTNERS MEDIA

ADDR

25 WHITLOCK PLACE SW SUITE 201

MARIETTA, GA 30064

BYR

ALEX NATHANSON

ADV

SAGAMORE DEVELOPMENT

PDT

Issue

FLT

Jul 13, 16 - Jul 19, 16

* REP ORDER COMMENT *

** 7/12/2016 1:18:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH MICHAEL, MERGET@KATZRADIOGROUP.COM OR CALL 215-557-4208. THANK YOU!

DDS CONT# 0

PH#

C/P/E: na / na / 713.1719

SALESPERSON FAX#

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	WTF,.,	6A - 10A	60	7/13/2016 - 7/15/2016	1W	2	\$450.00	2
	1.2	WTF	10A - 3P	60	7/13/2016 - 7/15/2016	1W	2	\$325.00	2
	1.3	WTF	3P - 7P	60	7/13/2016 - 7/15/2016	1W	2	\$425.00	2
	1.4	WTF	7P - 12A	60	7/13/2016 - 7/15/2016	1W	2	\$150.00	2
	1.5	S.	6A - 7P	60	7/16/2016 - 7/16/2016	1W	1	\$200.00	1
	1.6	S	6A - 7P	60	7/17/2016 - 7/17/2016	1W	1	\$200.00	1
				** W	EEKLY FLIGHT TOTALS **		10	\$3,100.00	
		FLIGHT 2							
	2.1	MT	6A - 10A	60	7/18/2016 - 7/19/2016	1W	1	\$450.00	1
	2.2	MT	10A - 3P	60	7/18/2016 - 7/19/2016	1W	1	\$325.00	1
	2.3	MT	3P - 7P	60	7/18/2016 - 7/19/2016	1W	1	\$425.00	1
	2.4	MT	7P - 12A	60	7/18/2016 - 7/19/2016	1W	1	\$150.00	1
				** W	EEKLY FLIGHT TOTALS **	21.	4	\$1,350.00	

SPOTS CASH TRADE NSL TOTAL

Jul 16			
14			
4450.00			
0.00			
0.00			
4450.00			

		*

Jul 12, 16

CONT#

29912838 Mod# Ver# 1 (Last =)

REP

CHRISTAL RADIO

DDS CONT# 0

C/P/E:

na / na / 713.1719

	TOTAL
SPOTS	14
CASH	4,450.00
TRADE	0.00
NSL	0.00
TOTAL	4,450.00

** Competitive Comments **

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

1420			

CONTRACT



WERQ-FM 1705 Whitehead RD Baltimore, MD 21207 (410) 332-8200

http://92q.com

And:

Canal Partners Media Attention: Alex Nathanson 1027 33rd Street nw Suite 140 washington, DC 20007

1					
(Contract / Rev	vision		Alt Order #	6
	306610	1		29912838	
Product					
Issue					
Contract Dates	Estimate #				
07/13/16 - 07/19/16	713.1719				
Advertiser			Ori	ginal Date	Revision
Sagamore Development			0	7/12/16	/ 07/12/16
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broado	cast		Cash
	Property	Accou	nt E	xecutive	Sales Office
	WERQ-FM	Christa	i Pi	niladelphia	National Philade
	Special Hand	ling			
	Demographic				
	Adults 35+				
	Agy Code	Advert	iser	Code	Product 1/2
		na			na
	Agency Ref	•		Advertiser	Ref

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn Type S	Snote	Amount
*Line Ch Start Date End Date Description					\$900.00
N 1 WERQ07/13/16 07/19/16 M-F	6:00 AM-10:00 AM	1:00	NM	2	\$900.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/13/16 07/19/16WTF 2	<u>Rate</u> \$450.00				
	•	1.55	500		#CF0.00
N 2 WERQ07/13/16 07/19/16 M-F	10:00 AM-3:00 PM	1:00	NM	2	\$650.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/13/16 07/19/16WTF 2	<u>Rate</u> \$325.00				
		4:00	NIM.	_	# 050.00
N 3 WERQ 07/13/16 07/19/16 M-F	3:00 PM-7:00 PM	1:00	NM	2	\$850.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/13/16 07/19/16WTF 2	<u>Rate</u> \$425.00				
TTOCK: OTTOTO OTTOTO		1.00	NM	2	#200 00
N 4 WERQ 07/13/16 07/19/16 M-F	7:00 PM-12:00 XM	1:00	INIVI	2	\$300.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/13/16 07/19/16WTF 2	<u>Rate</u> \$150.00				
77007. 07710710		1:00	NM	1	\$200.00
N 5 WERQ 07/16/16 07/19/16 Sa Start Date End Date Weekdays Spots/Week	6:00 AM-7:00 PM Rate	1:00	INIVI	'	\$200.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/16/16 07/22/16S- 1	\$200.00				
	6:00 AM-7:00 PM	1:00	NM	1	\$200.00
N 6 WERQ07/17/16 07/19/16 Su Start Date End Date Weekdays Spots/Week		1:00	14101		Ψ200.00
Week: 07/17/16 07/23/165 1	\$200.00				
N 7 WERQ07/18/16 07/19/16 M-F	6:00 AM-10:00 AM	1:00	NM	1	\$450.00
Start Date End Date Weekdays Spots/Week		1.00	20,5000	- 10	
Week: 07/18/16 07/24/16 MT 1	\$450.00				
N 8 WERQ 07/18/16 07/19/16 M-F	10:00 AM-3:00 PM	1:00	NM	1	\$325.00
Start Date End Date Weekdays Spots/Weel			310310020		
Week: 07/18/16 07/24/16 MT 1	\$325.00				
N 9 WERQ07/18/16 07/19/16 M-F	3:00 PM-7:00 PM	1:00	NM	1	\$425.00
Start Date End Date Weekdays Spots/Weel	Rate				
Week: 07/18/16 07/24/16 MT 1	\$425.00				
N 10 WERQ07/18/16 07/19/16 M-F	7:00 PM-12:00 XM	1:00	NM	1	\$150.00
Start Date End Date Weekdays Spots/Weel			110000		
Week: 07/18/16 07/24/16 MT 1	\$150.00				
		Totals 0.00		14	\$4,450.00



http://92q.com

	Contract / Revision 306610 /	Alt Order # 29912838
Contract Dates 07/13/16 - 07/19/16	Product Issue	Estimate # 713.1719
Advertiser Sagamore Development		Original Date / Revision 07/12/16 / 07/12/16

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/27/16 -07/19/16	14	\$4,450.00	(\$667.50)	\$3,782.50
Totals	14	\$4,450.00	(\$667.50)	\$3,782.50

	-	7.50	-	**	

INVOICE



WERQ-FM 1705 Whitehead RD Baltimore, MD 21207 Main: (410) 332-8200 Billing: (410) 332-8200

http://92g.com

Billing Address:

Canal Partners Media Attention: Accounts Payable 1027 33rd Street nw Suite 140 washington, DC 20007

Send Payment To:

WERQ-FM PO Box 402030 Atlanta, GA 30384-2030

Invoice #	Invoice Date	Invoice Month	Invoice Period
306610-1	07/24/16	July 2016	06/27/16 - 07/19/16

 Property
 Account Executive
 Sales Office
 Sales Region

 WERQ-FM
 Christal Philadelphia
 National Philade
 National

/	The second secon	
Sagamore Development	Issue	713.1719
Advertiser	Product	Estimate Number

Flight Dates	Order #	Alt Order #
07/13/16 - 07/19/16	306610	29912838
Billing Calendar Broadcast	Billing Type Cash	Deal #
Spacial Handling		
	Advertiser Code	Product 1/2
Special Handling Agency Code	Advertiser Code	Product 1/2

Spots/

						Spot	s/			
Line Start Da	ate End Date	Descripti	ion	Start/End Time	MTWTFSS Le	ength Wee	k	Rate	Туре	
1 07/13/1	6 07/19/16	M-F		6:00 AM-10:00 AM	WTF	1:00	2	\$450.00	NM	
Weeks:	Start Date	End Date	MTWTFSS WTF	Spots/Week 2	Rate \$450.00					
04#	07/13/16	07/19/16			Start/End Time	Length Ad-I	ח			Rate Type
_	Ch Day A WERQ W 0		ir Time Descrip	HOLL	6:00 AM-10:00 AM		16-02-60	RESIL	IENCE	\$450.00 NM
_			:34 AM M-F		6:00 AM-10:00 AM		16-02-60			\$450.00 NM
	WERQ F U	7713/10 0	1.34 AIVI IVI-I							
2 07/13/1	6 07/19/16	M-F		10:00 AM-3:00 PM	WTF	1:00	2	\$325.00	NM	
Weeks:	Start Date 07/13/16	End Date 07/19/16	MTWTFSS	Spots/Week 2	Rate \$325.00					
Spots: #	Ch Day A		ir Time Descrip		Start/End Time	Length Ad-	ID			Rate Type
			:53 PM M-F	11011	10:00 AM-3:00 PM			RESIL	IENCE	\$325.00 NM
			:20 AM M-F		10:00 AM-3:00 PM	1:00 SDR	16-02-60	RESIL	.IENCE	\$325.00 NM
								A 105 00		
3 07/13/1	16 07/19/16	M-F		3:00 PM-7:00 PM	WTF	1:00	2	\$425.00	NM	
Weeks:	Start Date 07/13/16	End Date 07/19/16	MTWTFSS WTF	Spots/Week 2	Rate \$425.00					
Spots: #		co subside Trav	ir Time Descrip	_	Start/End Time	Length Ad-	ID			Rate Type
			3:53 PM M-F	don	3:00 PM-7:00 PM		 16-02-60) RESIL	.IENCE	\$425.00 NM
			5:50 PM M-F		3:00 PM-7:00 PM	1:00 SDR	16-02-60) RESIL	IENCE	\$425.00 NM
						4.00	_	£450.00	NINA	
4 07/13/1	16 07/19/16	M-F		7:00 PM-12:00 XM	WTF	1:00	2	\$150.00	NM	
Weeks:	Start Date 07/13/16	End Date 07/19/16	MTWTFSS WTF	Spots/Week 2	Rate \$150.00					
Spots: #	•		ir Time Descrip	_	Start/End Time	Length Ad-	ID			Rate Type
1 Spots: #	WERQ W 0		7:54 PM M-F	70011	7:00 PM-12:00 XM		16-02-6) RESIL	IENCE	\$150.00 NM
2):54 PM M-F		7:00 PM-12:00 XM		16-02-6) RESIL	IENCE	\$150.00 NM
			3.0 1 1 10 10 1					****	NILA	
5 07/16/	16 07/19/16	Sa		6:00 AM-7:00 PM	5-	1:00	1	\$200.00	NM	
Weeks			MTWTFSS	Spots/Week	<u>Rate</u> \$200.00					
0	07/16/16	07/22/16		tion	\$200.00 Start/End Time	Length Ad-	ID			Rate Type
Spots: #			<u>vir Time</u> Descrip 2:35 PM Sa	ZIIOII	6:00 AM-7:00 PM		16-02-6) RESTI	_IENCE	\$200.00 NM
	WERQ Sa C	7/ 01/01/10	2.30 PIVI 3a		0.00 AIN-7.00 F N					\$200.00 TW
6 07/17/	16 07/19/16	Su		6:00 AM-7:00 PM	S	1:00	1	\$200.00	NM	

	70	* *
		72
		20

INVOICE



Send Payment To:
WERQ-FM
PO Box 402030
Atlanta, GA 30384-2030

1	Invoice #	Invoice Date	Invoice Month	Invoice Period
Ì	306610-1	07/24/16	July 2016	06/27/16 - 07/19/16

Advertiser	Product	Estimate Number
Sagamore Development	Issue	713.1719

http://92q.com

1024.5011			Spots/	
ine Start Date End Date Description	Start/End Time	MTWTFSS Le	ength Week Rate Type	
6 07/17/16 07/19/16 Su	6:00 AM-7:00 PM	S	1:00 1 \$200.00 NM	
Weeks: Start Date End Date MTWTFS: 07/17/16 07/23/16		Rate \$200.00		*
Spots: # Ch Day Air Date Air Time Des	cription	Start/End Time	Length Ad-ID	Rate Type
1 WERQ Su 07/17/16 7:21 AM Su		6:00 AM-7:00 PM	1:00 SDR 16-02-60 RESILIENCE	\$200.00 NM
7 07/18/16 07/19/16 M-F	6:00 AM-10:00 AM	MT	1:00 1 \$450.00 NM	
Weeks: Start Date End Date MTWTFS: 07/18/16 07/24/16 MT		<u>Rate</u> \$450.00		
Spots: # Ch Day Air Date Air Time Des	cription	Start/End Time	Length Ad-ID	Rate Type
1 WERQ Tu 07/19/16 9:21 AM M-F	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	6:00 AM-10:00 AM	1:00 SDR 16-02-60 RESILIENCE	\$450.00 NM
8 07/18/16 07/19/16 M-F	10:00 AM-3:00 PM	MT	1:00 1 \$325.00 NM	
Weeks: Start Date		<u>Rate</u> \$325.00		
Spots: # Ch Day Air Date Air Time Des	cription	Start/End Time	Length Ad-ID	Rate Type
1 WERQ Tu 07/19/16 1:33 PM M-F		10:00 AM-3:00 PM	1:00 SDR 16-02-60 RESILIENCE	\$325.00 NM
9 07/18/16 07/19/16 M-F	3:00 PM-7:00 PM	MT	1:00 1 \$425.00 NM	
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFS:</u> 07/18/16 07/24/16 MT		<u>Rate</u> \$425.00		
Spots: # Ch Day Air Date Air Time Des	cription	Start/End Time	Length Ad-ID	Rate Type
1 WERQ M 07/18/16 5:33 PM M-F		3:00 PM-7:00 PM	1:00 SDR 16-02-60 RESILIENCE	\$425.00 NM
10 07/18/16 07/19/16 M-F	7:00 PM-12:00 XM	MT	1:00 1 \$150.00 NM	i i i i i i i i i i i i i i i i i i i
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFS:</u> 07/18/16 07/24/16 MT		<u>Rate</u> \$150.00		
Spots: # Ch Day Air Date Air Time Des	cription	Start/End Time	Length Ad-ID	Rate Type
1 WERQ M 07/18/16 10:49 PM M-F		7:00 PM-12:00 XM	1:00 SDR 16-02-60 RESILIENCE	\$150.00 NM
		Total Spots	14	

Payment Terms 30 Days

Gross Total

\$4,450.00

Agency Commission

\$667.50

Net Amount Due

\$3,782.50

2	374	